

# GREGORY M. DERWART

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## PROFILE

**Results-driven LEADER with a diverse 19-year history of performance-based progression to positions of increasing responsibility and complexity within the private sector, government and nonprofit arenas.** Experienced with senior-level administrative, operations and other leadership positions with growing organizations. Proactive, strategic approach to cutting costs, improving efficiency, and maximizing performance. Quick learner with proven ability to simplify complex issues and solve difficult problems. Team player with executive-level interpersonal, communication, and decision-making skills. Participatory, equitable, and consistent management style. Talent for developing, motivating, focusing, and leading successful teams; managing multiple projects; meeting deadlines; and working across organizational boundaries.

## CORE COMPETENCIES

- Leadership Development
- Strategic Planning
- Compliance
- Procurement
- Board Relations
- Communications
- Human Resources
- Fleet Management
- Risk/Safety Management
- Budgeting/Finance
- Facilities Management
- Project Management
- Vendor Management
- Business Unit Start-up
- Office Administration

## PROFESSIONAL MANAGEMENT EXPERIENCE

### **The Arc of Baltimore, Baltimore, MD**

2007 – Nov. 2011

#### *Chief Operating Officer*

Led a 22-person operations team that provides human resources, office management, information technology, safety and risk management, maintenance and facility management, fleet management, transportation, and purchasing services for one of the nation's largest providers of community-based programs for individuals with developmental disabilities – a nonprofit organization with a 750-person staff, serving over 4,000 people in the Baltimore area

### **Maryland Transportation Authority, Baltimore, MD**

2005 – 2007

#### *Director, Division of Administration*

Led a 50-person staff that provided human resources, procurement, equipment and fleet management services, risk management, printing and mailroom services to a 1,700-person independent state agency that operates, maintains and provides law enforcement for the state's seven toll bridges, tunnels and highways

### **Maryland State Bar Association, Baltimore, MD**

1999 – 2005

#### *Director of Administration*

Managed the day-to-day operation of a 21,000-member, nonprofit voluntary state bar association, including a staff of 28; provided human resources, office administration, budget and accounting services, and led the 501(c)3 charitable foundation

### **Aon Consulting, Owings Mills, MD**

1996 – 1999

#### *Project Manager, On Demand Communication Services*

Assisted in the creation of this new department, including its structure and procedures; oversaw the administration and implementation of “print-on-demand” printing and fulfillment projects

**OTHER PROFESSIONAL EXPERIENCE**

<b>Maryland State Bar Association</b> , Baltimore, MD <i>Public Relations Manager – Section Administrator</i>	<i>1995 – 1996</i>
<b>Government Employees Benefit Association</b> , Ft. Meade, MD <i>Membership Communications Assistant</i>	<i>1994</i>
<b>Loyola Federal Savings Bank</b> , Parkville, MD <i>Customer Service Representative/Teller</i>	<i>1993 – 1994</i>
<b>AeroMist, Inc.</b> , Bel Air, MD <i>Marketing Director</i>	<i>1992 – 1993</i>

**AWARDS & LEADERSHIP TRAINING**

**The Daily Record's 2011 VIP List, Successful by 40 Honoree**

**Chesapeake Human Resources Foundation "Fellows" Class of 2011**

**GBC LEADERShip Program**  
Greater Baltimore Committee  
*Class of 2006*

**EDUCATION**

**Master of Arts, Communication Design**  
*University of Baltimore, Baltimore, MD*

**Bachelor of Arts, English**  
*University of Maryland, College Park, MD*

**BOARDS, COMMITTEES & PROFESSIONAL AFFILIATIONS**

**MD-SHRM State Council • Chesapeake Human Resources Foundation**

**Civic Works • Baltimore City Workforce Investment Board**

**Greater Baltimore Committee • GBC LEADERShip Alumni Association**

**Chesapeake Human Resources Association • Baltimore County Chamber of Commerce**